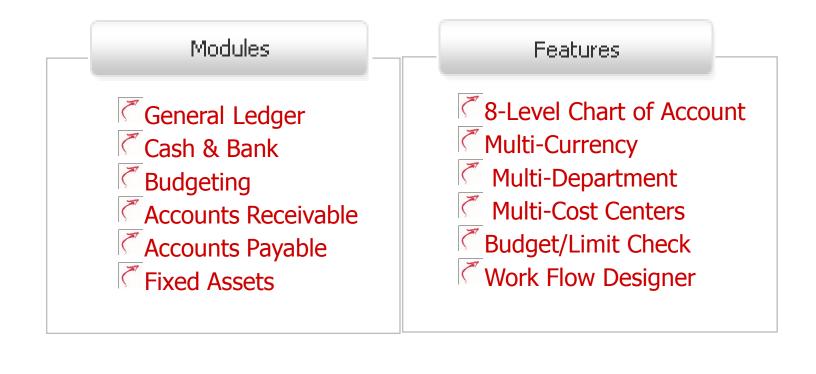




# **FOCUS** Solutions that *MOVE* Business



#### **Financial Management**





#### **General Ledger**

Maintains multi-level chart of account.

- C User-Defined customization of Masters for adding/dropping fields of different types viz text, integer, fraction, date, selection
- Receivable/Payable Management
- Summary/Detail Financial Ledgers and sub-ledgers
- Multi-level user definable formats for final reports
- Recurring/Reversal Journals
- Credit Control





- Unlimited Cash and Bank Accounts
- Post Dated Cheque (PDC) handling
- Electronic Bank Reconciliation
- Multi-Currency
- Multiple Petty Cash
- 7
- Columnar and Daily/Monthly Cash/Bank Books
- Cash Flow Forecast & calender



#### **Receivable & Payable**

- C Optional Auto adjustment on FIFO Basis
- User Definable Aging reports
- Receivable/Payable by Branch/Job/Department
- Multi-currency transactions & Reporting
- Credit Limit check by Amount/Aging of due- bills/approved sales orders.
- Partial and Full Adjustments
- Adjustment of bills through PDC
- Credit Note Adjustments
- Advance Receipts/Payments adjustable in customer/vendor invoice
- Carry Forward of open bills with full details to multiple years.



#### **Fixed Assets**

- Multiple categories of Assets
- Multi-Level chart of Assets
- Multiple methods of depreciation
- C Original Purchase value, Book Value, Insured value and Scrap Value
- C User defined depreciation commencement date
- C Disposal of Assets
- Transfer History
- Repair and Maintenance History
- Fixed Asset Schedule
- Auto Posting to GL

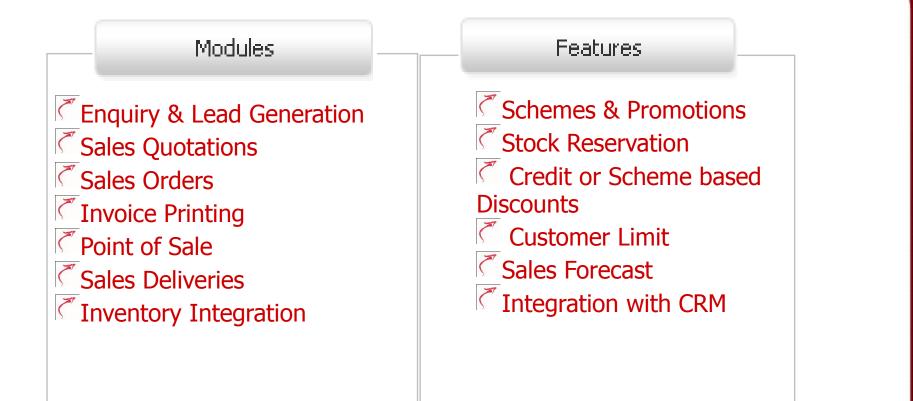




- Multi-year budgeting
  Online budget checking
  Budgets by Dimensions (Department / Cost Centers.....)
   Version control for budget planning
- Monthly / Annual Budget Variance
- C Budgeted Final Reports Vs Actuals



#### Sales & Distribution





# **Enquiry and Lead Generation**

C Lead Generation Campaign Management Appointment Tracking C Daily Planner **Visit Analysis Sales Forecast** 



# Sales Quotation and Order Processing

**User Defined Quotation Format** C Multiple Product Price Grid **Sales Order Validation for Credit Limit** C Quantity Check C Direct Conversion of quotation to order to invoice to reduce data entry





 User Defined plain/pre-printed formats
 Integration with Warehousing for Salescum-Delivery Note
 Adjustment of Advance Receipts/Partial Cash Payments
 Posting to GL



#### **Point of Sales**

- Integration of OPOS/COM based POS
- Theoretion to pole display, Cash-Drawer and Credit Card
- **Partial Credit / Cash Invoice**
- Multi-Currency Invoicing
- Manager Approval fro Discounts/Returns
- C End of Session Reporting
- **Posting to GL**

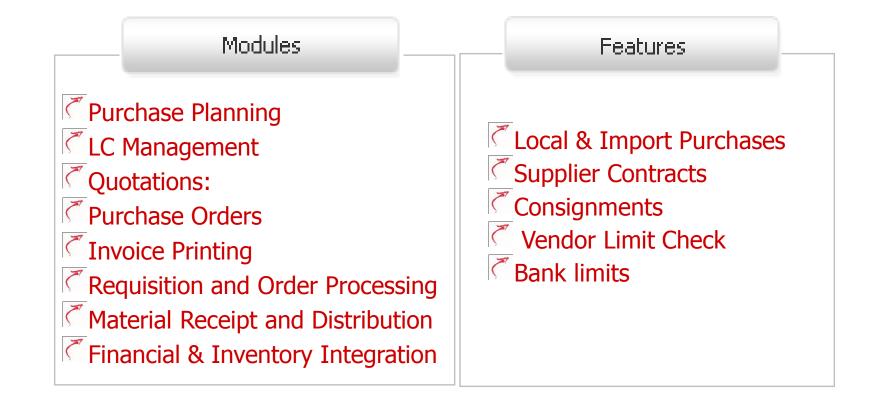




Link the sales process to the deliveries by converting the sales invoices to delivery notes or by alerting the stores on raising sales order/sales invoice to generate the delivery note or simply print the delivery note on remote warehouse printer.



# Procurement & Purchase Planning





Purchase plan based on historical is based on Sales Order/Forecast.

Requirement Analyses based on Bill of Material.

Supplier Analyses based on Credit Limit, Lead time and Best Rate.

Purchase Requisition/Order Generation from Purchase Planning





System generated quotation analysis helps the company's purchase department to take appropriate decisions on where to raise the Purchase Order.



#### **Purchase Orders:**

The company can define different types of Purchase Orders and create separate document flow for each type. For example, local purchase flow would just invoice local purchase order and purchase invoice while Import Purchases might have longer document chain including LC confirmation and shipment notifications leading to supplier invoice.





 User Defined plain/pre-printed formats
 Integration with Warehousing for Purchase-cum-Material Receipt

Adjustment of Advance Payment/Partial Cash Payments

Posting to GL



# Requisition and Order Processing

Requisition based on need from Departments Requisition based on Reorder levels Requisition based on Purchase Planning **User Defined Quotation Format** Purchase Order Validation for Credit Limit C Direct Conversion of quotation to order to receipt to distribution to *reduce data entry* 



### **Material Receipt & Distribution**

User Defined plain/pre-printed formats
 Integration with Warehousing
 Requisition Fulfilment Reports
 Department based Fulfilment reports



# Financial & Inventory Integration

Coptionally integration with inventory could be from Material Receipt Note, which is raised separately by the stores department before supplier invoice is accepted, to post accounts payable entry in the financial or you may simply clear both in one document.



# **Project Costing Module**

Estimation Completed Job/Project List Incomplete Job/Project List Project Status Report Project wise profit Project wise expense Job/Project costing Standard Costing /Project costing, Materials shortfall report Phase wise/ Site-wise project & consumption statistics Project Variance Materials management Finished & Work-in-progress



### **Inventory Integration**

Tight integration of sales, financials and inventory ensure that every approved invoice updates receivables and revenue account. The sales, cost of sale and inventory account can be selected from a product group, product or from the overall inventory depending on the preference setting. To add to it, related VAT or State Tax accounts and reports are updated as soon as the invoice is saved and approved



#### Inventory

- ✓ Stock Valuation by LIFO , FIFO ,Moving Weighted Average
- ✓ Multiple Units of measurement.
- ✓ Inventory handling by Batches
- ✓ Inventory handling Serial Nos
- ✓ Inventory handling Attributes
- ✓ Inventory by multiple location



# Warehousing

✓ Definition of Floor & Bins and capacities
 ✓ Auto Put Away based on defined categories / priorities
 ✓ Auto Put away based on defined strategies
 ✓ Auto Pick based on strategies.





#### Process and discrete manufacturing

- Define Calendars
- Define Capacities
- Define Work Centers
- Define Bill of materials
- Define Routes



#### Process and discrete manufacturing

- Define Calendars
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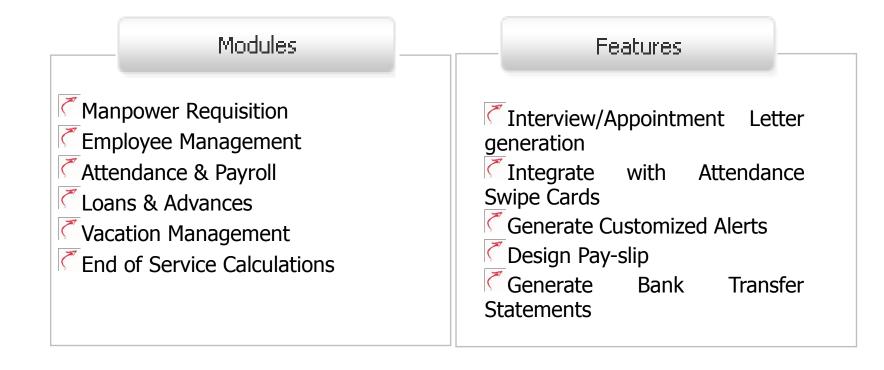
- Planning based on Order / Forecast
- Planned independent orders
- Schedule the Production planned based on available Calendars /Capacities / Work Centers / Routes
- Graphical interface for view work centers and the schedules



- Generate Production orders
- Issue to production
- Work done
- Manage Work in progress
- Quality Check
- Return from Shop Floor



## Human Resource Management





### **Manpower Requisition**

Requisition Request Multiple CV definitions **Screening and Filtering of CVs** Short –Listed candidate Interview marking Appointment letters **Joining Process** 



#### **Employee Management**

**C** User-Definable Employee Master

- **Z** Joining, Appraisal Dates
- **Passport and Visa information**
- **Vacation and Flight Sector Information**
- **Shift Information**
- Earnings, Deductions and Leaves Information



#### **Attendance & Payroll**

C Daily/Hourly Attendance Entry Integration with Swipe Card Output Attendance by Site/Job C Leave Information Calculation of payroll from daily attendance Salary Slip and Bank Advice Reports



#### Loans & Advances

# Loans, Loss of pay deductions Posting of Payroll Entries to GL



#### Vacation Management

Calculation of Number of days available for vacation

Previous Vacation details

**Vacation Salary & Encashment** 



#### **End of Service Calculations**

#### End of Service Benefits customized to local country labor laws



- User login for every employee
- Check and manage leaves
- Apply leaves request online
- Monitor status and result of the request
- Apply Loans request online
- Monitor status and result of the request
- Pay slips
- Online Salary ledger





- Unlimited tags / Dimensions for capturing data
- User Definable Work Flow Definition for process
- Multiple level Authorizations for all modules
- Configure Documents
  - Add New document types
  - Add unlimited Extra fields in document type
  - Add calculation fields with user definable formulae
  - Creates custom views based on users for documents
- Create user definable Print Layouts
- Customize standard reports
- Reports Designer to build own library of Reports
- Export all reports to PDF / EXCEL / SDF
- Integration to MS Outlook for email Integration.
- Integration to Mobile Devices
- Application programming interface to Develop third party modules
- Define triggers based on activities to invoke Popups / process / Reports



# **Business Intelligence**

#### • Business Intelligence

- User definable desktop to add Info / Gauges / Reports / graphs
- Graphical interface to all reports
- Anlayze all report data based on pivots views (Drag and Drop)
- Define Key point indicators with user definable coloring Scheme and icon indicators
- Refine reports to filter
- Link Zoom to different reports